



JET Engineering Inc.  
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# Training & Consulting Services CAPABILITY STATEMENT

*"I have been telling everyone how great the Leadership training has been! Thank you for sharing your knowledge and insights with us. You are a positive inspiration for us all." — Project Manager, Motorola*

## BUSINESS SUMMARY

JET's Training & Consulting Services team brings over 30 years of experience in organization and talent development to organizations to support their strategic growth and effectiveness—at the company level, the team level and the individual employee level. We work closely with our clients to fully understand their needs then customize a solution to ensure the desired results are achieved. Our results . . . measureable improvements in the engagement and performance of their associates to achieve better alignment in the organization, stronger teamwork, greater retention and visible contributions to their company's success.

*"One of the best training programs I have ever taken. Helena taught me when I didn't know I was learning." — Program Manager, Sprint*

## CAPABILITIES/CORE COMPETENCIES

- Strategic Planning
- Leadership Development & Coaching
- Team Development and Performance
- Change Management
- Project Management
- Conflict Resolution
- Presentation Skills Training
- Culture Change/Organization Transformation

*"Helena has truly been the vehicle to our change in culture."*  
—VP of Engineering, Henderson Manufacturing

## DIFFERENTIATORS/PAST PERFORMANCE

- **BREADTH OF EXPERIENCE**—Provided consultative services to Fortune 500 companies on a national and international level as well as to many small and middle-sized companies in the government, educational, nonprofit, manufacturing, financial, and technical industries.
- **LEADERSHIP DEVELOPMENT**—Designed and conducted eight module Leadership Training Program for all executives, and managers in a 1,000-employee organization, which has been customized for over 35 organizations.
- **STRATEGIC PLANNING**—Designed and facilitated the strategic planning process for a 15,000-employee organization beginning with the President and his team, and deploying the plan through each of 12 departments. Also designed and facilitated a quarterly review process to measure progress, celebrate successes and plan any corrective actions that might be needed to ensure success.
- **TEAM DEVELOPMENT**—Designed and conducted team training for all departments and factory teams for an international manufacturing company to provide skills, techniques and processes to achieve high performance throughout the organization.
- **HR COMPLIANCE TRAINING**—Developed and conducted Anti-Harassment Training for all managers and employees in a city government organization of 450 employees, including pre- and post-test measurements to ensure behavior change throughout the organization and post-training reinforcement and coaching.
- **PROJECT MANAGEMENT TRAINING**—Conducted one and three-day Project Management Training sessions for Fortune 500 companies as well as for public offerings, and provided project facilitation upon request.

## GOVERNMENT CODES

- **NAICS** : 03560, 220, 84500, 91890, 92416, 92533, 92425, 92435, 92460, 92503, 92504, 92522, 92531, 92532, 92566, 92567
- **CAGE**: 86HQ0
- **DUNNS**: 03-331-5196
- **SIC**: 87119903
- **C Corp Tax ID**: 27-0916303

